

Sept 2008

Turn the nightmare into a dream – buy in France whilst stocks last!

Why let all this doom and gloom stop you from achieving your dreams – if you want to buy a property in France this is the time to do it – a buyers' market in a stable but not stagnant market.

At present, France is offering a safe haven – instead of leaving your money in what used to be the safest place, ie a bank – remember the old saying 'as safe as houses' and invest in France where you can enjoy not only the peace of mind of knowing your money is safe but also enjoy the wonderful lifestyle of France knowing that your money is safe and your investment is likely to increase over the coming years.

Latitudes are pleased to announce that there are substantial reductions on some of its new developments on the Cote d'Azur for those who purchase before the end of November 2008.

The developer of the following is able to offer a €5000 reduction per room on each of these superb developments so that for example if you buy an apartment with one bedroom and a living room you will receive a reduction of €10,000. This in most cases will compensate for the poor exchange rate and make it the approximate equivalent price of a rate of around 1.40.

If you are in a position to purchase right now then this offer allows you to invest into the stronger economy of France with its strong currency whilst the market is a little flat and you should see price increases and the problems in the US and UK reduce. Mortgages are very available and interest rates are lower than the UK so that if you really believe that the exchange rate will improve for us, then taking a mortgage will avoid buying too much currency at present and allow you to do so and repay the mortgage when the rate improves, meanwhile you will have a strong investment in France.

The developments offering these reductions are:

- Jardin Pastorelli in Nice
- Antibes Plaza in Antibes
- Coeur de la Bouverie in Roquebrune sur Argens
- Le Mas d l'Anse in La Londe, near Hyeres
- Antibes les Pins in Antibes les Pins

A second offer available until November 2008 is the payment of the notaire's fees which will be up to 3.5% of the value of the property. The developments that are included in this offer are:

- Domaine les Pins in Antibes
- Rivages d'Esterel in St Raphael
- Villa Summertime in Juan les Pins.

Penny Zoldan, Managing Director and founder of Latitudes French Property Agents is offering her book, published by Harper Collins and entitled 'Buying a Property in France'. Normally priced at £8.99, it is on offer for £6.99 and will certainly help you understand the search and buying process so that you can get started.

However, Penny and all her well-qualified and knowledgeable staff are always on hand both in the office and on the exhibition stand if you are looking for help or need advice on any aspect of purchasing in France, from starting your search to the legal system.

Mortgages are available at reasonable rates subject to status – there is no 'credit crunch' in France. We can ask a mortgage expert to phone and speak to you if you would like.